# Al Rajhi Bank Investor Presentation

2Q 2025



# **2Q 2025 Investor Presentation**

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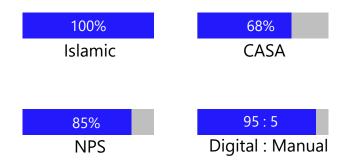


# The World's Leading Islamic Bank

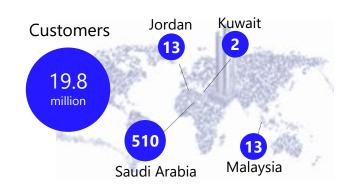


# **Al Rajhi Bank** | Islamic Banking, Everywhere

## At a glance, 2Q 2025



## Presence & Branches, 2Q 2025



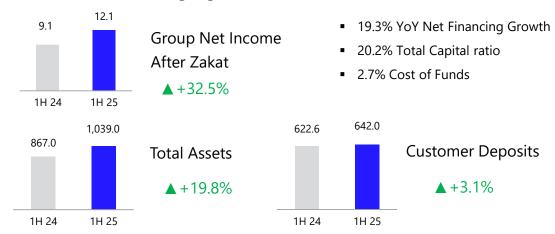


Largest network in Saudi Arabia

## **2Q 2025 Group Highlights**



## **2Q 2025 Financial Highlights**





# **Top 10 Facts About Al Rajhi Bank**

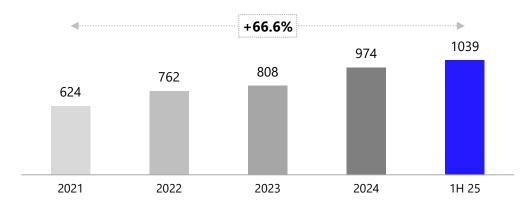
- Largest Islamic Bank worldwide (by Assets & Market Cap)
- #1 Retail Bank in Middle East (Retail Deposits & Income)
- One of the highest NPB deposit ratios (68% Non-profit bearing deposits)
- Bank capitalisation among the highest in GCC (20.2% Total Capital ratio)
- One of the highest NPS in KSA (85 as on June 2025)

- #1 Bank in KSA
  (by total financing and number of customers)
- #1 Distribution network in Middle East (by # of Branches, POS, ATMs, Remittance Centres)
- #1 Banking transactions in KSA (1,073 Mn per month, average)
- #1 Bank for remittances in Middle East (by payment value)
- #1 Bank brand in KSA (Brand Power Score)

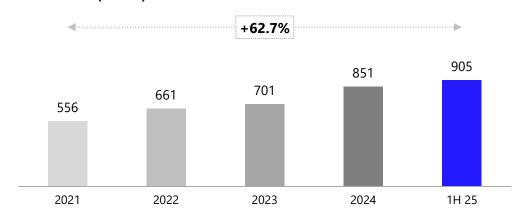


# The World's Leading Islamic Bank | Robust balance sheet with 69% CASA deposits in 2025

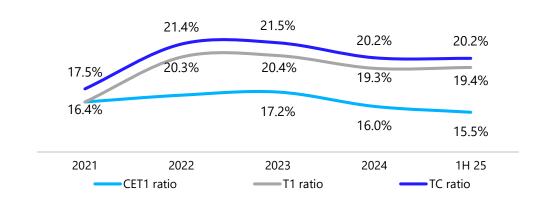
## Total Assets (SARbn)



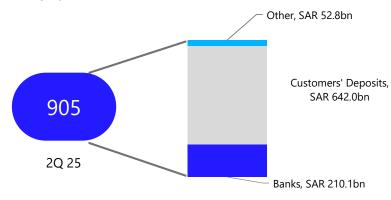
## **Total Liabilities (SARbn)**



## **Capital Ratios (%)**



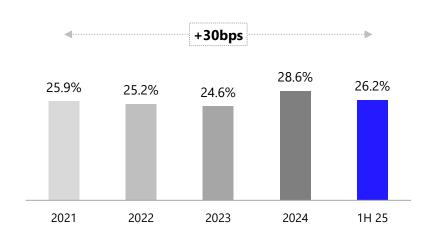
## **Total Liabilities Mix By Type (SARbn)**



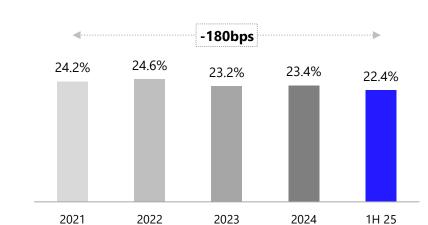


# What sets Al Rajhi Bank Apart | ARB has the largest retail banking business in the Kingdom

## **Market Share - Demand Deposits**



19.8
Million
Customers



**Market Share - Deposits** 

#2 in Saudi Arabia

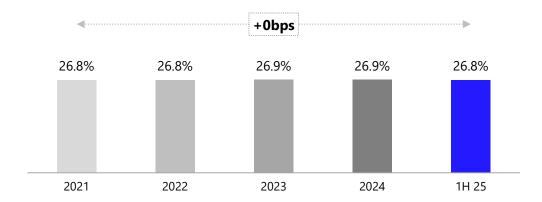
#1 in Saudi Arabia

#2 in Saudi Arabia

# Al Rajhi Bank's Leading Network | The Bank has the largest distribution network in Saudi Arabia

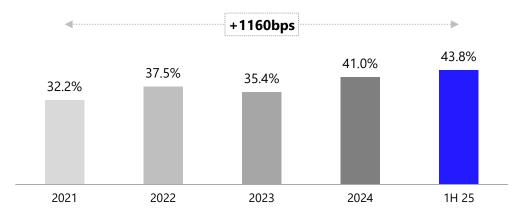
## #1 in Branches

### **Market Share - Branches**



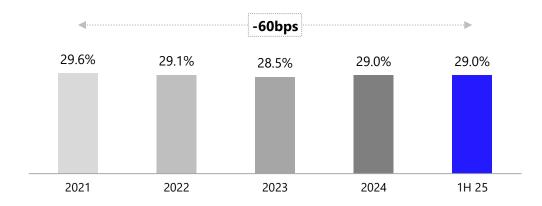
## #1 in POS

## **Market Share - POS (Terminals)**



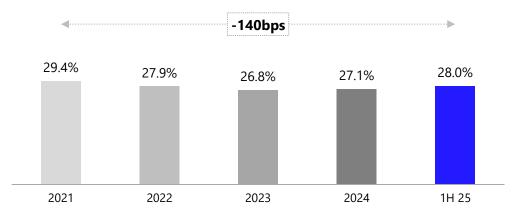
## #1 in ATMs

### Market Share - ATMs



## **#1 Remittance Centres**

### **Market Share - Remittance Centers**

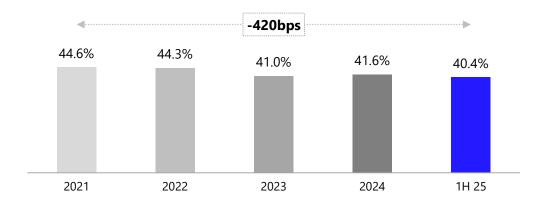




# Al Rajhi Bank has a unique franchise | We maintain a leading market share across key products

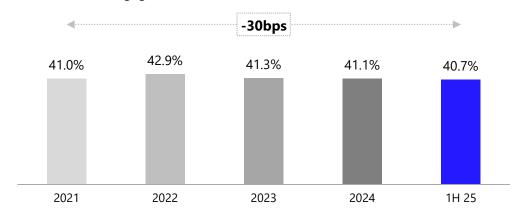
## #1 in Personal Loans

### **Market Share - Personal Loans**



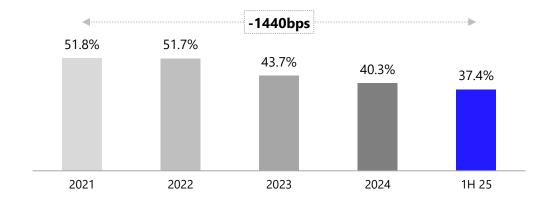
## #1 in Mortgages

## **Market Share - Mortgages Loans**



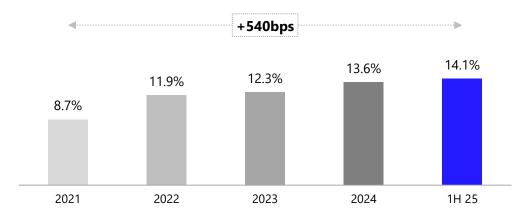
## #1 in Auto Loans

### **Market Share - Auto Loans**



## #3 in Corporate Loans

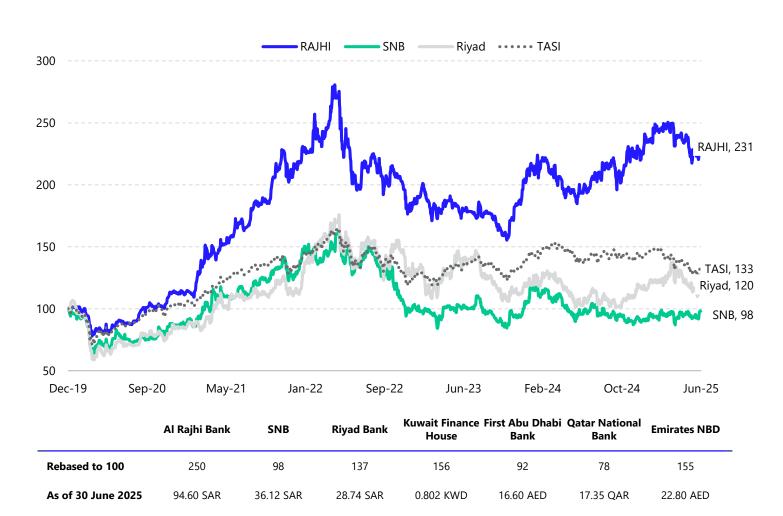
## **Market Share - Corporate Loans**





# Al Rajhi Bank Market Performance | ARB maintained its momentum and outperform its peer group

• Share Price Performance Top 3 KSA Banks (Daily; Rebased to 100)



20		2025
30	Jun	2025

Key Metrics	
Closing Price	SAR 94.6
Market Cap	SAR 378 bn
Market Cap / % Industry	38.6%
Market Cap / % Tadawul	4.1%
Shares outstanding	4.0 bn
90D Volatility	23.2
Price / Earnings	17.8 x
Price / Book	3.6 x

Sources: Bloomberg; Tadawul; RAJHI Financials

## Ratings

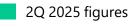
Moody's	Aa
S&P	Α
Fitch	A-

# **ESG Highlights**



# **ESG Highlights**

	USD <b>7.1 bn</b> Green syndicated loan		+200 Scholarships to Orphan students to join Universities	ISO/DIS 37301:2020 Compliance	
	Started using solar energy system in 61 branches to reduce utilities consumption	+39k Families have been benefited from the affordable housing solutions	+24k Employees across the group	ISO 22301:2019 Business Continuity Management	
SAR <b>1,039bn</b> Total Assets	Around SAR <b>3bn</b> of financing renewable energy projects	SAR <b>1,376mn</b> Zakat	+195 Catheterization Procedures Performed	<b>282</b> Sharia Board Resolutions in 2024	<b>24%</b> growth in female employees in 2024
SAR <b>12.1bn</b> Net Profit after Zakat	USD <b>2.0bn</b> Sustainable Sukuk	SAR <b>1,968mn</b> In salaries and benefits paid	<b>12</b> Batches of Graduate Development Program since 2015	<b>137</b> Policies & Frameworks	34% of female employees at the group level
<b>0%</b> Financing exposure in Tobacco, Alcohol & Gambling	95:5 Digital to Manual Ratio	SAR <b>46.1bn</b> in financing for SMEs	+213k total training days since 2023	4 out of 11 Independent Board Directors	+100% growth in female customers since 2015
Financial Sustainability	Environmental	So	cial	Governance	Gender Diversity



# Our strategy "Harmonize the group"



## "Harmonize the Group" | Highlights on our strategy performance



# Business to Consumer



# **Business to Business**



# **Support Businesses**



## **Digital & Data**

Leverage customer base via cross-sell

% of customers with more than one product 43.9%

Enter new segments

Sales growth from target customers - indexed

100
FY 2023
+278%
Q2 2025

Develop customer focused propositions

# of Customers

15.8M
FY 2023

+25%

19.8M
Q2 202

Maintain leadership in customer experience

Net-Promoter-Score (NPS)

76%
FY 2023

+9%

Q2 20

Become 'main bank' of large corporates

Corporate Banking market share

12.3%
FY 2023
+1.8%

14.1%
Q2 2025

Develop Investment Banking business

Revenue growth from Investment Banking - indexed

100
FY 2023

+202%

302
O2 2025

Grow SME via tailored solutions

SAR 30B +52.7% SAR 46B Q2 2025

Ensure Al Rajhi Group's a great place to work

T4%
FY 2023

Employee Engagement
74%
Q2 2025

Centralization and standardization

% of capabilities centralized & standardized

13.5% +31.5% +31.5% Q2 2025

Increase automation and efficiency

% of processes automated
25%
FY 2023 +31% Q2 202

Increase scale and agility via Cloud

% of applications that are Cloud ready

29%

FY 2023

+54%

→ 083

Q2 202

Build successful careers across Al Rajhi Group

100 FY 2023 Training Days Total - indexed 246 Q2 2025

Expand digital capabilities Group-wide

94:6 +1% 95:5 Q2 202

Customer-centric digital journeys Group-wide

Group-wide insights and real-time marketing

Revenue increase from data driven marketing - indexed

100
FY 2023

+292%

2025

Leader in Financial Conduct and Sustainability

BBB — +2 — AA Q2 2025



# 2Q 2025 Financial Highlights



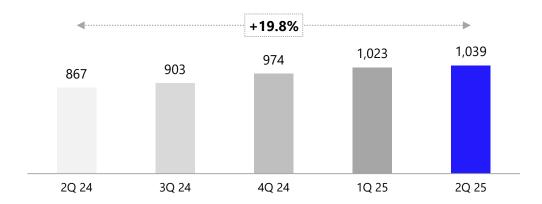
# **2Q 2025 Results Summary** | Results were exceptional in the first half 2025

	7.0% YTD Growth in financing portfolio	6.3% Growth in liabilities	LDR below regulatory minima		
6.6% YTD Balance Sheet Growth	Net Financing  693.4bn +7.0% 741.7bn  FY 24 1H 25	Total Liabilities  851.2bn +6.3% 904.9bn  FY 24 1H 25	Loan to Deposit Ratio  85.5% — 82.5%  FY 24 1H 25		
	25.2% growth in net yield income	30.9% higher Non yield income	26.5% higher operating income		
32.5% higher net income YoY	Net Yield income  11,504mn +25.5% 14,402mn  1H 24 1H 25	Non Yield Income  3,362mn +30.9% 4,401mn  1H 24 1H 25	Operating Income  14,866mn +26.5% 18,803mn  1H 24 1H 25		
	1 bps COR decrease	2 bps Lower in NPL ratio	NPL coverage remained strong		
	1 Sp3 con decrease		W E coverage remained strong		
Stable credit quality	Cost of risk	NPL	NPL Coverage		
Stable credit quality					
	Cost of risk — 0.31%	NPL 0.76% — 0.74%	NPL Coverage		
	Cost of risk  0.32% — 0.31%  FY 24 1H 25	NPL  0.76% — 0.74%  FY 24 1H 25	NPL Coverage  159% — 150%  FY 24 1H 25		

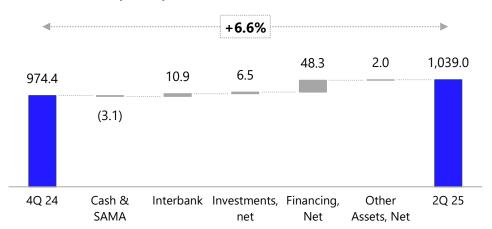


# Balance Sheet Trends (1) | Total assets growth of 19.8% YoY and 6.6% YTD

## Total Assets (SARbn)

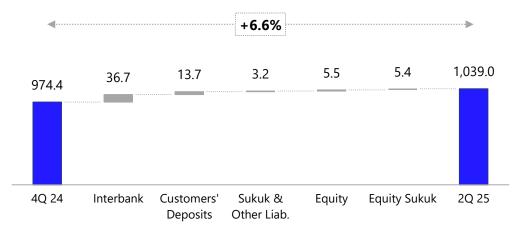


## Movement in Assets (SARbn)



SAR (mn)	2Q 25	1Q 25	QoQ	4Q 24	YTD
Cash & balances with SAMA	50,149	65,077	-23%	53,245	-6%
Due from banks & other FI	30,434	20,978	+45%	19,530	+56%
Investments, net	182,543	178,973	+2%	176,068	+4%
Financing, net	741,715	722,785	+3%	693,410	+7%
Other assets, net	34,148	35,266	-3%	32,135	+6%
Total assets	1,038,988	1,023,080	+1.6%	974,387	+7%
Due to banks & other FI	210,141	202,231	+4%	173,435	+21%
Customers' deposits	641,987	629,229	+2%	628,239	+2%
Sukuk issued	14,032	9,852	+42%	8,451	+66%
Other liabilities	38,780	47,683	-19%	41,124	-6%
Total liabilities	904,940	888,995	<b>+2</b> %	851,247	+6%
Total equity	134,049	134,084	-0%	123,139	+9%

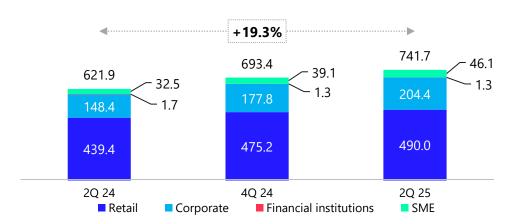
## **Movement in Funding (SARbn)**





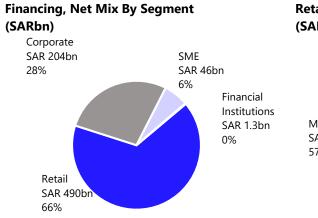
# **Balance Sheet Trends (2)** | Financing growth driven by Corporate and Mortgage

## Financing, Net (SARbn)

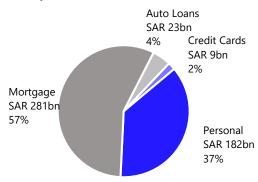


## **Movement in Financing (SARbn)**

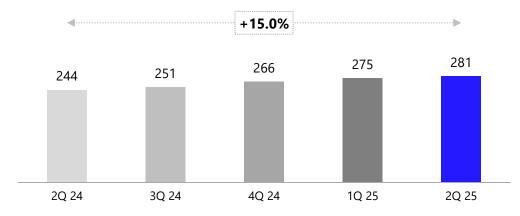




# Retail Financing Mix By Segment (SARbn)



## Mortgage Financing (SARbn)





# **Balance Sheet Trends (3)** | Balance sheet shows improving funding mix

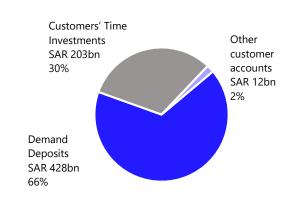
## **Total Liabilities (SARbn)**



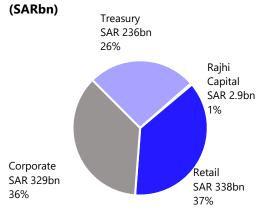
## **Total Customers' Deposits (SARbn)**



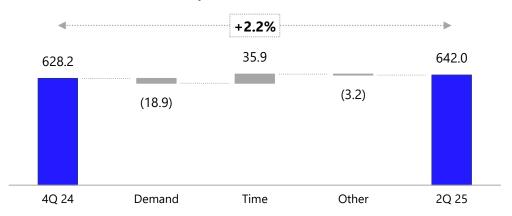
# Total Customers' Deposits Mix By Type (SARbn)



## Total Liabilities Mix By Segment



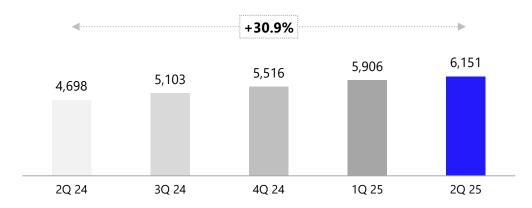
## **Movement in Total Customers' Deposits (SARbn)**



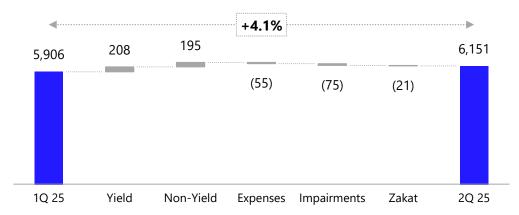


# Net Income Trends | highest-ever semi-annual net income with a 32.5% growth YoY

## **Net Income For The Period After Zakat (SARmn)**

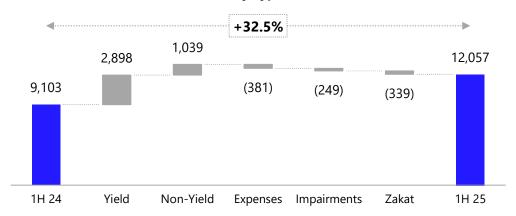


## Net Income After Zakat Growth Drivers By Type (SARmn)



SAR (mn)	1H 25	1H 24	YoY	2Q 25	2Q 24	YoY
Net financing & investment income	14,402	11,504	+25%	7,305	5,857	+25%
Fee from banking services, net	2,768	2,162	+28%	1,395	1,123	+24%
Exchange Income, net	673	614	+10%	344	319	+8%
Other operating income, net	960	586	+64%	558	337	+66%
Fees and other income	4,401	3,362	+31%	2,298	1,780	+29%
Total operating income	18,803	14,866	+26%	9,603	7,637	+26%
Operating expenses	-4,231	-3,850	+10%	-2,143	-1,956	+10%
Pre-provision profit	14,572	11,016	+32%	7,460	5,681	+31%
Total impairment charge	-1,125	-876	+28%	-600	-455	+32%
Net income for the period before Zakat	13,447	10,140	+33%	6,860	5,226	+31%
Zakat	-1,376	-1,037	+33%	-699	-528	+32%
Non-controlling interests	14	0	+0%	10	0	+0%
Net income for the period after Zakat	12,057	9,103	+32%	6,151	4,698	+31%

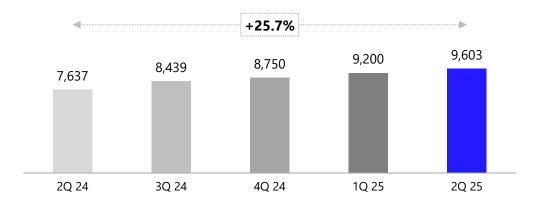
## Net Income After Zakat Growth Drivers By Type (SARmn)



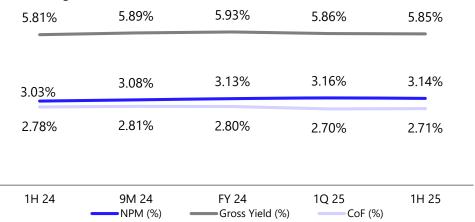


## **Operating Income Trends** | Higher operating income driven by net yield and fee income growth

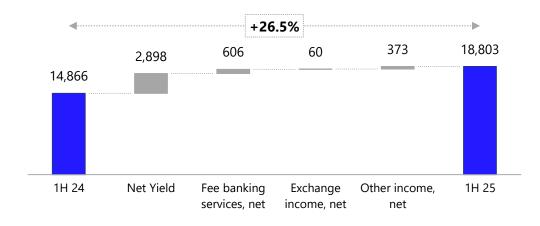
## **Total Operating Income (SARmn)**



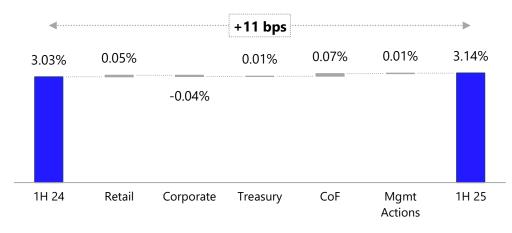
## **Net Profit Margin (%)**



## **Total Operating Income Growth Drivers By Type (SARmn)**



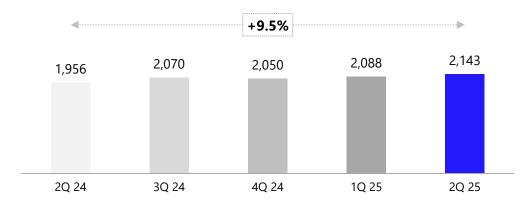
## NPM Drivers (%)



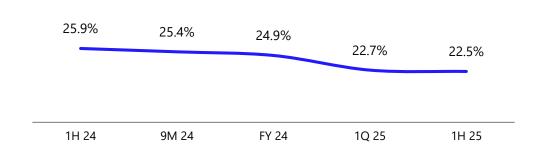


## **Expenses Trends** | Cost efficiencies remains solid with a market leading cost to income ratio of 22.5%

## **Operating Expenses (SARmn)**



## Cost To Income Ratio (%)



## **Operating Expenses Growth Drivers By Type (SARmn)**

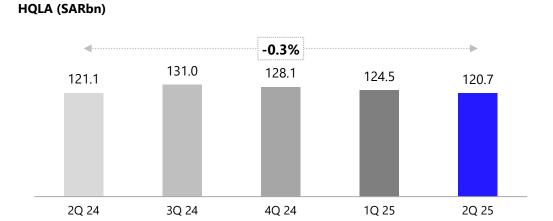


## Cost to Income Ratio Drivers (%)

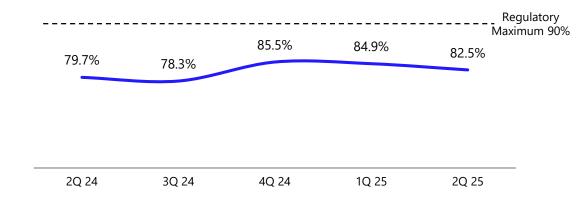




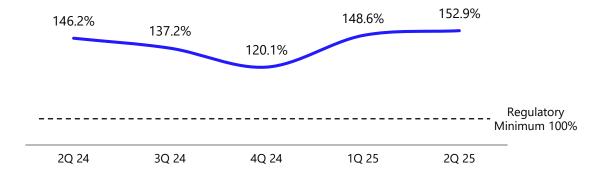
# **Liquidity Trends** | Liquidity remains comfortably within regulatory requirements







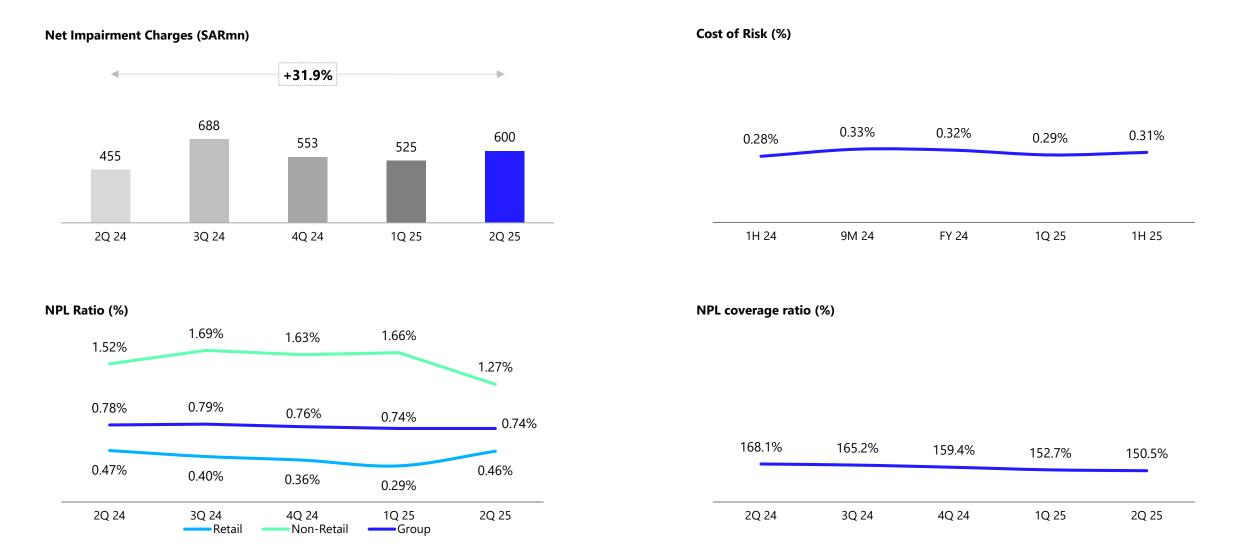




## NSFR (%)

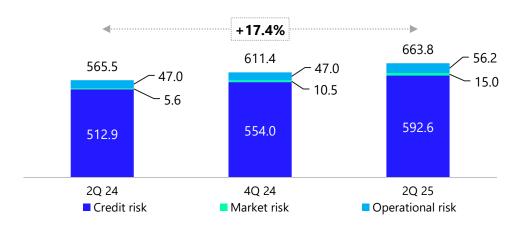
	108.6%	110.3%	108.7%	109.0%	109.5%
Regulatory Minimum 100%	· <u>N</u>				
	2Q 25	1Q 25	4Q 24	3Q 24	2Q 24

## **Net Impairment & Assets quality** | Higher gross charge due to Financing portfolio growth with a maintained CoR

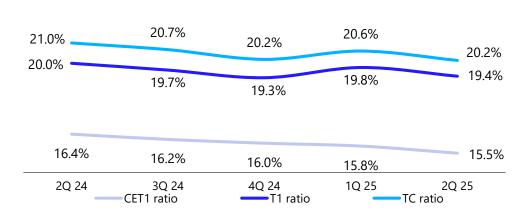


# Capitalization Trends | Capital position well above regulatory minima

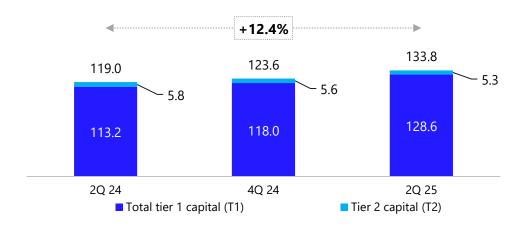
## RWA (SARbn)



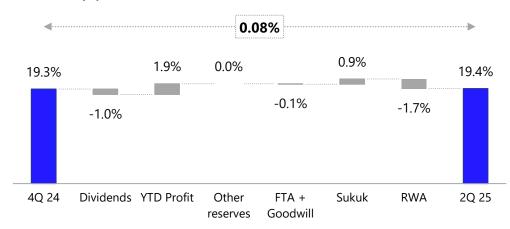
## **Capital Ratios (%)**



## **Total Capital (SARbn)**



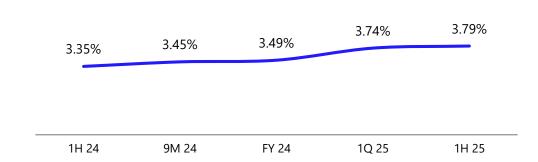
## Tier 1 Drivers (%)





# **Return Metrics** | Al Rajhi Bank's returns remain industry-leading

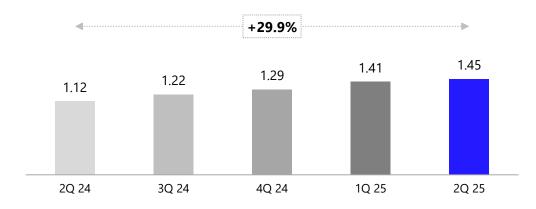
## Return on RWA (%)



## Return on Equity (%)



## **Earnings per Share (SAR)**



## Return on Assets (%)

2.18%	2.22%	2.26%	2.36%	2.38%	
1H 24	9M 24	FY 24	1Q 25	1H 25	



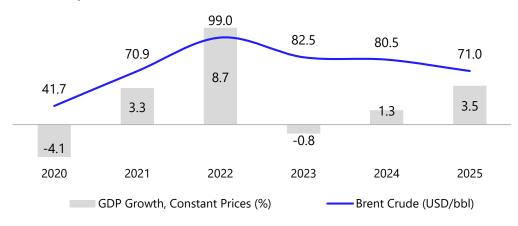
## **KSA Economic Outlook** | Economic conditions remain positive for the Kingdom

# **Highlights**

- Saudi GDP is expected to increase by 3.4% in Q1 2025 driven by higher non-oil activities.
- Based on IMF forecasts, Saudi's GDP is estimated to grow 3.5% for 2025 and 3.9% for 2026
- Unemployment rate reached all-time low at 6.3% in Q1 2025

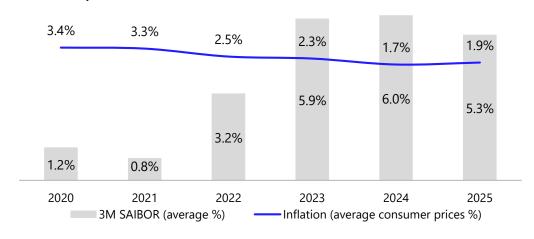
#### **Expenditure/Revenue and Asset Reserves (SARbn)** 1,724 1,716\* 1,708 1,701 1,638 1,640 1,375 1,259 1,268 1,164\_ 1,285 1,184 1,293,212 1,039<sub>965</sub> 1,076 782 2020 2021 2022 2023 2024 2025 Government expenditure Government revenue SAMA asset reserves \* June 2025 figure Source: MoF, SAMA

### **GDP Growth/Brent Oil Price**



Source: IMF, U.S. Energy Information

### 3M SAIBOR / Inflation



Source: SAMA, IMF, MoF



# IR Contact Information



## **Additional Information** | Contact investor relations for more information

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- Financial Statements
- Investor Presentation
- Factsheet
- Data Supplement
- Earnings Release





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Alrajhi Tadawul Mobile App





Alrajhi Business App



Emkan App





Alrajhi IR App



urpay App



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